

Vlad Ursache

(M, 32, Hemeius)

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Career goal

Availability: Full time, Part time

Willing to travel: Yes

Experience

Web and graphics designer

Period: March 2000 - present (16 years and 6 months)

Company and location: Emotion7 Studio, Bacau

Job domain / occupation: IT / Telecom

<http://www.emotion7.ro> - My Web&graphics online portfolio.

Responsibilities, Achievements

I have built the interfaces for many sites, landing pages, and also built websites from the ground up on Wordpress, Joomla, Magento or without any CMS.

I have designed logos, posters, flyers, brochures and have done graphic design for both online and offline.

I tend to be very creative and I'm not a prisoner of my own style therefore I put uniqueness and attention to details in every project.

I worked as a freelancer before starting my own company but I always enjoyed while working in sales or IT&C, being a part of a large team, where everyone knows his role. I am a fast learner and a good team player.

Project Manager

Period: January 2013 - August 2013 (7 months)

Company and location: ISS CONSULT SRL, Bacau

Job domain / occupation: IT / Telecom

I have been responsible with the GPS Protect national project, implying business plan, market research, managing two programmers, interface design UX/UI, project website design and project launch.

Senior Sales Consultant.

Period: March 2003 - December 2004 (1 years and 9 months)

Company and location: ATHENEE PALACE SA, BUCURESTI

Job domain / occupation: Sales

Responsibilities, Achievements

Team work, sales, telemarketing, negociatons, raport building, cold calls and followup calls, presentations, direct marketing.

I have easily adapted to the work environment and I made my first new sale in the first training week. I have successfully completed the work targets and the objectives, furthermore i have exceeded the target plan.

Due to my sales skills, I have won several prizes: Best sales consultant of the day, of the week, of the month.

I have quickly evolved and achieved a new level of experience.

I have actively attended and contributed to briefings and trainings with inovating ideas and solutions.

References, Other observations
Maaïke Hoeks, Programme manager
Cristina Trifu, Team leader

Trainee.

Period: November 2002 - December 2002 (1 months)

Company and location: AIESEC, București, România

Job domain / occupation: Marketing

Responsibilities, Achievements

eXchange - the main object of AIESEC, an intercultural experience sharing with other trainees and members of AIESEC. Brainstorming, teambuilding, task&time management, mind planning, negociatons, presentations.

We have simulated real life bussines plans, I assumed the role of the manager. I have actively participated to all the trainings that had taken place in the organisation.

I have succeeded to join a heterogeneous group and efficiently collaborate with my team mates for a common goal.

References, Other observations
Marius Blajut, Exchange (Outgoing)

Freelancer. Project Based.

Period: July 2000 - July 2000 (1 months)

Company and location: Bacau District Council

Job domain / occupation: Institutions / Liberal professions

Responsibilities, Achievements

It was mainly a contest for building two pages for Bacau District Council, with specific requirements. I won the 2nd prize at this contest.

Education

University (graduate)

Universitatea Vasile Alecsandri (2005 - 2007), Bacău, România

Major: Marketing

Marketing

University (in progress)

Academy of Economic Studies (2002 - 2004), BUCURESTI

Major: Marketing

Marketing. Sophomore. Day classes.

High School / Vocational School

"Gh. Vranceanu" National College (1999 - 2002)

Major: Computer Science

Informatics. Pascal, C++.

Skills

Driving license: Yes

Spoken foreign languages:

Romanian - Native

English - Advanced

Italian - Medium